



From EOR to BOT: Building a Global Capability Center

In today's rapidly evolving business landscape, organizations are constantly seeking innovative strategies to expand their global footprint, optimize operations, and drive sustainable growth. This presentation explores the journey from utilizing an Employer of Record (EOR) model to implementing a Build, Operate, Transfer (BOT) approach for establishing a robust Global Capability Center (GCC).

We'll delve into the benefits of each model, the transition process, and how partnering with Gemicorn can unlock new opportunities for your business in the global marketplace.





Understanding the Employer of Record (EOR) Model

Swift Market Entry

Enables rapid expansion into new markets without establishing a legal entity

Cost-Effective Solution

Reduces overhead costs associated with legal and administrative functions

Compliance Management

Ensures adherence to local labor laws and regulations

Focus on Core Competencies

Allows companies to concentrate on strategic operations while EOR handles administrative tasks

While the EOR model offers numerous advantages for short-term projects and initial market exploration, it may not be sufficient for long-term strategic growth and establishing a permanent presence in a new market.

Introducing the Build, Operate, Transfer (BOT) Model



The BOT model provides a strategic pathway for organizations to establish a long-term presence and create a self-sustaining operational hub in new markets.



Key Advantages of the BOT Model for GCC Development



Strategic Control

Gain complete ownership and control of the GCC after the transfer phase



Reduced Risk

Mitigate risks associated with setting up operations in a new market



Scalability

Scale operations seamlessly to meet evolving business needs



Cost Efficiency

Reduce upfront investment and operational costs through phased implementation

The BOT model offers a comprehensive solution for businesses looking to establish a strong, long-term presence in new markets while minimizing risks and maximizing operational efficiency.





Transitioning from EOR to BOT: A Strategic Journey

1

Initial Market Entry with EOR

Utilize EOR for rapid market entry and compliance management

2

Assess Long-Term Potential

Evaluate market opportunities and strategic fit for permanent presence

3

Partner Selection for BOT

Choose a trusted partner like Gemicorn with expertise in GCC development

4

Implement BOT Model

Execute the Build, Operate, Transfer phases to establish a fully-functional GCC

The transition from EOR to BOT requires careful planning and execution. Partnering with an experienced provider ensures a smooth journey towards establishing a strategic Global Capability Center.

Gemicorn: Your Trusted Partner in GCC Development

Expertise in Value Creation

Our team specializes in transforming businesses from simple workforce solutions to strategic Global Capability Centers. We focus on enhancing customer experience and driving long-term success.

Tailored Approach

We align our strategies with your long-term business goals, ensuring a smooth transition, operational excellence, and sustainable growth. Our deep understanding of your business processes enables us to create customized solutions.

Proven Track Record

With extensive experience in establishing and managing GCCs across various industries, we bring a wealth of knowledge and best practices to your project. Our commitment to innovation and efficiency drives tangible results.

The Gemicorn Advantage: Driving Innovation and Efficiency



Gemicorn's comprehensive approach ensures that your Global Capability Center becomes a strategic asset, driving innovation, efficiency, and competitive advantage in the global marketplace.



Unlock Your Global Potential with Gemicorn

Seamless Transition

Experience a smooth journey from EOR to BOT with our expert guidance and support at every step.

Accelerated Growth

Rapidly scale your global operations and tap into new markets with a strategically positioned GCC.

Optimized Performance

Leverage our expertise to build a high-performing GCC that drives operational excellence and innovation.

Long-Term Success

Establish a sustainable global presence that adapts to changing market dynamics and fuels your business growth.

Partner with Gemicorn to transform your global operations and establish a powerful Global Capability Center. Let's embark on this strategic journey together and unlock new opportunities for your business in the global marketplace.



Join the ranks of forward-thinking companies that are leveraging our capabilities to gain a competitive edge. Contact us today to learn how Gemicorn can help you transform amidst fast changing technology landscape and achieve your business objectives.

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